## PARK CENTRAL

Premium office space at the center of it all. Make it yours.

## VISION

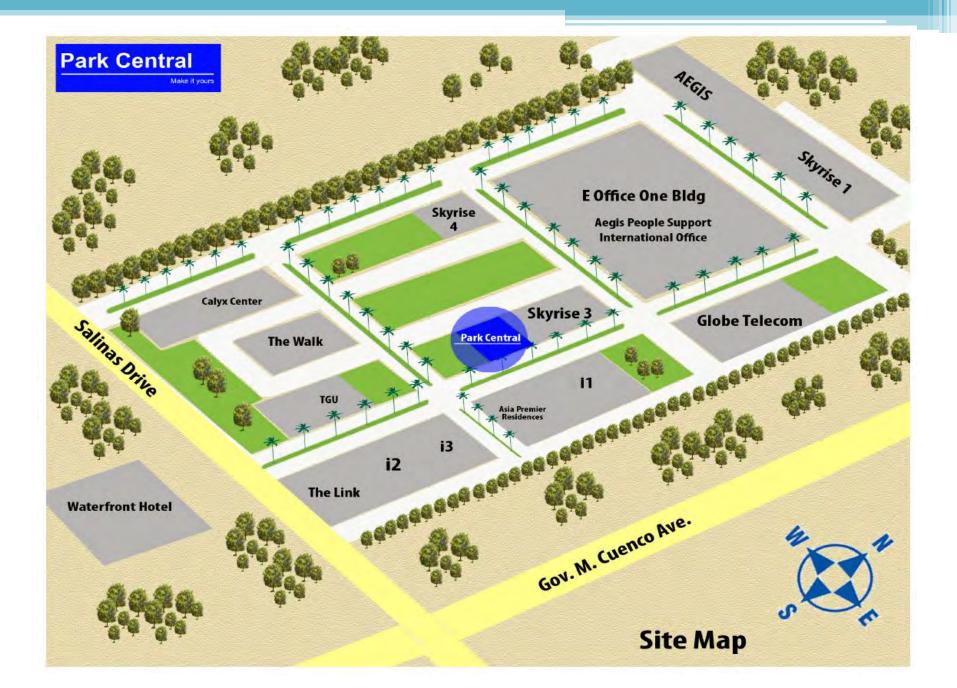
- We envision Park Central to be the "building of choice" for the Cebuano business community and for BPO locators seeking Class A office space.
- It will have an iconic and sustainable design, and will be a popular sight in the Cebu IT Park skyline.
- Not just an office location, but a destination – with new and exciting retail options for Cebu.

Prime Office Space

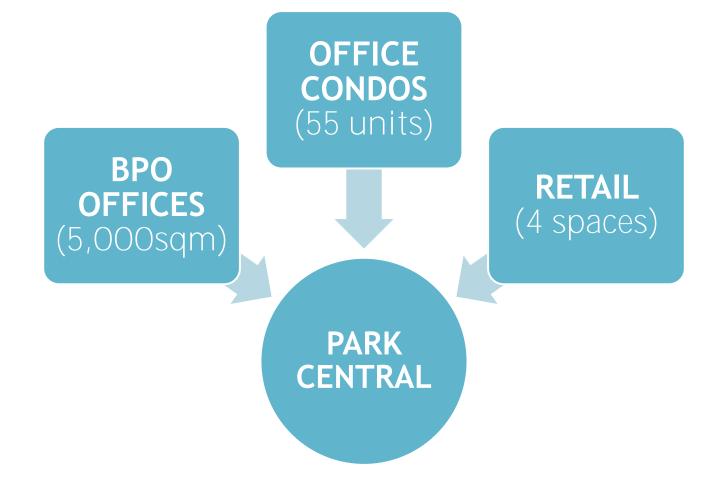
in a 24/7 Destination

For You to Invest or Own.





### DEVELOPMENT PLAN





## PARK CENTRAL

Premium Office Space at the Center of It All.

- Basement
- Ground Floor
- 2<sup>nd</sup> to 4<sup>th</sup>
- 5<sup>th</sup> to 9<sup>th</sup>
- 10<sup>th</sup> to 17<sup>th</sup>
- 18<sup>th</sup> to 19<sup>th</sup>
- 20<sup>th</sup>

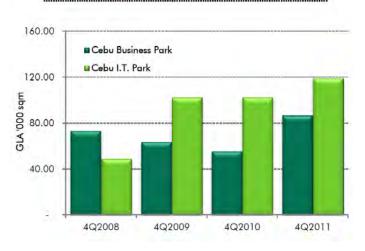
Parking Retail & Lobby Parking BPO Office Condos Office Penthouse Amenities Roof Deck



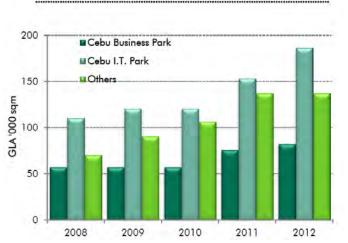
## WHY INVEST IN OFFICES (a) the CEBU IT PARK?

Business District	Vacancy Rate %	New Supply in 2011	Upcoming Supply in 2012	Average Asking Lease Rate 2H2011	Average Asking Lease Rate 1H2011
Cebu Business Park	14.55%	18,586	6,536	454.92	448.32
Cebu I.T. Park	1.37%	32,645	33,200	479.10	462.32
Others	22.90	30,765	5,740	407.78	376.27



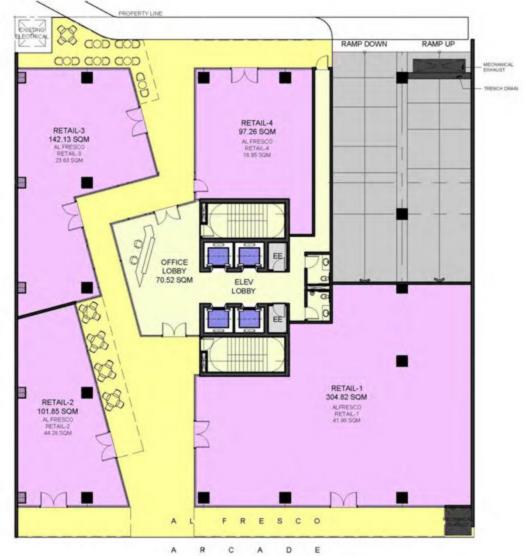






Source: CB Richard Ellis, Market View Cebu Report 2H2011

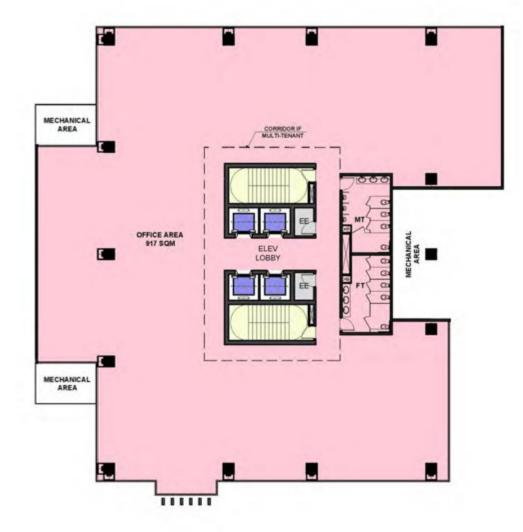
#### **GROUND FLOOR LAYOUT**





FLOORPLATE:	831.62 SQM
CORE:	75.48 SQM
COMMON AREA:	110.07 SQM
RETAIL:	646.07 SQM
AL FRESCO:	128.83 SQM

### **BPO FLOOR LAYOUT**





FLOORPLATE:	981.97 SQM
CORE:	75.48 SQM
OFFICE:	906.49 SQM

# OFFICE CONDO LAYOUT (10<sup>th</sup>-17<sup>th</sup>)





FLOORPLATE:	715.40 SQM
CORE:	64.45 SQM
COMMON AREA:	101.05 SQM
OFFICE:	549.90 SQM

#### OFFICE PENTHOUSE FLOOR LAYOUT





FLOORPLATE:	584.58 SQM
CORE: COMMON AREA:	•• • • •
OFFICE:	303.19 SQM
RETAIL:	74 SQM

# FEATURES & AMENITIES

- High-Ceiling Lobby
- Grand Retail Area
- Sleek Glass Exterior
- Substantial Natural Lighting
- 4 High Speed Elevators
- 100% Back-up Generator
- 147 Parking Slots
- Executive Lounge/Bar
- Sky Deck w/ Water Feature
- Roof Deck



### PRICING

AREA (SQM)	CAPACITY	SELLING PRICE
53	8	5,035,000 - 5,300,000
62	10	5,890,000 - 6,200,000
73	12	6,935,000 - 7,300,000
88	14	8,396,000 - 8,800,000
105	16 <b>–</b> 18	9,975,000 - 10,500,000
PH (112)	18 – 20	11,984,000
PH (182)	28 <b>–</b> 30	19,474,000
COMBINED		

- Selling price is inclusive of 12% VAT
- Parking slots will be sold at 600,000 each
- Parking slots will also be available for lease at 3,000 per month
- These are indicative prices only
- Capacity is based on a 1 employee to 6.5 sqm ratio

## FINANCING OPTIONS

#### 1) 30% DP / 70% BANK FINANCING

AREA (SQM)	SELLING PRICE	EQUITY (30%) over 24 mos.	BALANCE (70%) via Bank Financing
53	5,035,000	1,510,500	3,524,500
		63,000 / month	37,000 / month

#### 2) DEFERRED CASH

AREA	SELLING	EQUITY (100%)
(SQM)	PRICE	over 24 mos.
53	5,035,000	209,791 / month

3) SPOT CASH10% Discount4) SPOT DOWNPAYMENT5% Discount

### **INVESTMENT ANALYSIS**

#### OPTION 1: BUY OFFICE CONDO (53 sqm worth 5,035,000)

OPTION 1:	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11	Year 12
Equity (30%)	(755,250)	(755,250)										
Amortization (70%)			(561,334)	(561,334)	(561,334)	(561,334)	(561,334)	(561,334)	(561,334)	(561,334)	(561,334)	(561,334)
Sale (Year 12)												8,559,500.0
Net CashFlow	(755,250)	(755,250)	(561,334)	(561,334)	(561,334)	(561,334)	(561,334)	(561,334)	(561,334)	(561,334)	(561,334)	7,998,166
NPV	(1,433,983)											

#### OPTION 2: RENT OFFICE SPACE (53 sqm at 550 pesos/mo.)

OPTION 2:	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11	Year 12
Rental Expense	(349,800)	(367,290)	(385,655)	(404,937)	(425,184)	(446,443)	(468,765)	(492,204)	(516,814)	(542,655)	(569,787)	(598,277)
NPV	(2,602,446)											

Comparison b/w owning a 50 sqm office unit and renting a 50 sqm unit. Rental is more expensive in the long term.

Buying an office condo offers greater value on a net present value basis. Asset Value can appreciate over time.

## TARGET TIMELINES

START OF RESERVATIONS (October 2012)

#### START OF CONSTRUCTION (Q1 2013)

END OF CONSTRUCTION (Q4 2014)

START OF OPERATIONS (Q1 2015)